QUESTION BANK

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MODULE-I

- 1. "Management is getting thinks done through other people." Is this definition adequate for the present day concept of management?
- 2. Distinguish between Management and Administration.
- 3. Define the term "Management" and explain its basic features.
- 4. Explain the concept of Management . Review in brief the main functions of Management.
- 5. Explain the different types of skills required by manager and comment on their relative importance at different levels in the organization.
- 6. What roles are performed by the managers? Explain each role in the context of a business enterprise.
- 7. Write a note on various Managerial Roles as described by Henry Mint berg.
- 8. What was Henri Fayol's greatest contribution to management theory?
- 9. Briefly discuss Taylor's principles of scientific management.
- 10. "Elton Mayo is known as the father of Human Relation School." Comment.

MODULE-II

- 1. Discuss the role of planning in a modern business organization. Enumerate the steps involved in planning process.
- 2. "Planning is a bridge between present and future." Comment.
- 3. Define planning. Discuss the limitations of planning. What measures do you suggest to overcome the limitations?
- 4. Describe the benefits of good planning. What are the logical steps in planning?
- 5. "Planning involves a choice between alternative courses of action." Comment briefly.
- 6. What are the various kinds of plans? Briefly describe the purpose and advantages of each type.
- 7. Explain the concept of organization. Narrate in brief the steps of organizing.
- 8. What is organizational structure. Expalin in brief the significance of organizational structure?
- 9. What do you mean by span of control? Explain the factors which determine span of control.
- 10. What is delegation of authority? Explain the elements of delegation of authority.
- 11. Discuss the meaning, importance and methods of departmentation.

MODULE-III

- 1. What do you mean by recruitment? How does it differ from selection?
- 2. Critically discuss the various sources of recruitment of employees. What sources of recruitment will you recommend for the appointment of management personnel?
- 3. What is the significance of proper selection of employees in an organization? Explain the steps followed in selection procedure.

- 4. Define training. Explian the objectives of training of an employee in an organization.
- 5. What do you understand by leadership in business? What should be the qualities of a good business leader?
- 6. "A good leader is one who understands is subordinates, their needs and their sources of satisfaction." Comment.
- 7. "Leadership is situational." Comment on the statement.
- 8. What is leadership? Discuss the trait theory and situation theory of leadership.

MODULE-IV

- 1. What is meant by direction? Explain the principles of direction.
- 2. "Management is essentially a process of motivation." Comment.
- 3. Explain what is meant by hierarchical nature of the needs? Is this hierarchy rigid? Discuss with suitable example.
- 4. "Planning is an empty exercise without controlling." Comment.
- 5. Examine important features of controlling. What are the basics steps I the process of controlling?